#### Ch06. Multiple Regression Analysis: Further Issues

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### Effects of Data Scaling on OLS Statistics

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#### Section 2.4a: SLR

The fitted regression line in the example of CEO salary and return on equity is

 $salary = 963.191+18.501$ roe,  $n = 209, R^2 = 0.0132$ 

- How will the intercept and slope estimates change when the units of measurement of the dependent and independent variables changes?
- Suppose the salary is measured in dollars rather than thousands of dollars, the intercept should be 963,191 and the slope should be 18,501. (why?)
- Solution: convert a new problem to an old problem whose solution is known.

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#### A Brute-Force Solution

• Suppose 
$$
y_i^* = w_1 y_i
$$
 and  $x_i^* = w_2 x_i$ .

**•** Then

$$
\widehat{\beta}_1^* = \frac{\sum_{i=1}^n (x_i^* - \overline{x}^*) y_i^*}{\sum_{i=1}^n (x_i^* - \overline{x}^*)^2} = \frac{w_1 w_2 \sum_{i=1}^n (x_i - \overline{x}) y_i}{w_2^2 \sum_{i=1}^n (x_i - \overline{x})^2} = \frac{w_1}{w_2} \widehat{\beta}_1.
$$

and

$$
\widehat{\beta}_0^* = \overline{y}^* - \overline{x}^* \widehat{\beta}_1^* = w_1 \overline{y} - w_2 \overline{x} \frac{w_1}{w_2} \widehat{\beta}_1 = w_1 \left( \overline{y} - \overline{x} \widehat{\beta}_1 \right) = w_1 \widehat{\beta}_0,
$$

where  $\overline{x}^* = w_2 \overline{x}$  and  $\overline{y}^* = w_1 \overline{y}$ .

- $\bullet$  But when the number of regressors is large, the formula of  $\widehat{\beta}$  is complicated.
- The textbook derives the relationship between  $\widehat{\beta}^*$  and  $\widehat{\beta}$  by FOCs, while we employ the objective functions.

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#### Relationship Between Objective Functions

**• Recall that** 

$$
\left(\widehat{\beta}_0,\widehat{\beta}_1\right) = \arg\min_{\beta_0,\beta_1}\sum_{i=1}^n\left(y_i-\beta_0-\beta_1x_i\right)^2.
$$
 (1)

where arg means arguments.

• Now, for the rescaled data,

<span id="page-4-0"></span>
$$
\min_{\beta_0^*,\beta_1^*} \sum_{i=1}^n (y_i^* - \beta_0^* - \beta_1^* x_i^*)^2
$$
\n
$$
= \min_{\beta_0^*,\beta_1^*} \sum_{i=1}^n (w_1 y_i - \beta_0^* - \beta_1^* w_2 x_i)^2
$$
\n
$$
= \min_{\beta_0^*,\beta_1^*} w_1^2 \sum_{i=1}^n \left( y_i - \frac{\beta_0^*}{w_1} - \beta_1^* \frac{w_2}{w_1} x_i \right)^2,
$$

where note that since  $(\beta_0^*,\beta_1^*)$  can be freely chosen,  $\left(\frac{\beta_0^*}{w_1},\beta_1^*\frac{w_2}{w_1}\right)$  can also be freely chosen although  $(w_1,w_2)$  are fixed, just as  $(\beta_0,\beta_1)$  in [\(1\)](#page-4-0).

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# Relationship Between  $\widehat{\beta}$ 's and  $\widehat{\sigma}^2$ 's

• So (why?)

$$
\widehat{\beta}_0 = \frac{\widehat{\beta}_0^*}{w_1} \text{ and } \widehat{\beta}_1 = \widehat{\beta}_1^* \frac{w_2}{w_1}
$$
  
\n
$$
\implies \widehat{\beta}_0^* = w_1 \widehat{\beta}_0 \text{ and } \widehat{\beta}_1^* = \frac{w_1}{w_2} \widehat{\beta}_1
$$

Also,

$$
\hat{\sigma}^{*2} = \frac{1}{n-2} \sum_{i=1}^{n} \hat{u}_i^{*2} = \frac{1}{n-2} \sum_{i=1}^{n} (y_i^* - \hat{\beta}_0^* - \hat{\beta}_1^* x_i^*)^2
$$
  
\n
$$
= \frac{w_1^2}{n-2} \sum_{i=1}^{n} (y_i - \hat{\beta}_0 - \hat{\beta}_1 x_i)^2
$$
  
\n
$$
= \frac{w_1^2}{n-2} \sum_{i=1}^{n} \hat{u}_i^2
$$
  
\n
$$
= w_1^2 \hat{\sigma}^2.
$$

Or, the standard error of the regression (SER)  $\widehat{\sigma}^* = w_1 \widehat{\sigma}$  $\widehat{\sigma}^* = w_1 \widehat{\sigma}$  $\widehat{\sigma}^* = w_1 \widehat{\sigma}$ .

#### Relationship Between  $R^2$ 's and Standard Errors

It turns out that  $R^{*2} = R^2$ :

$$
R^{*2} = 1 - \frac{SSR^*}{SST^*}
$$
  
= 
$$
1 - \frac{\sum_{i=1}^{n} (y_i^* - \hat{\beta}_0^* - \hat{\beta}_1^* x_i^*)^2}{\sum_{i=1}^{n} (y_i^* - \overline{y}^*)^2}
$$
  
= 
$$
1 - \frac{w_1^2 \sum_{i=1}^{n} \hat{u}_i^2}{w_1^2 \sum_{i=1}^{n} (y_i - \overline{y})^2}
$$
  
= 
$$
1 - \frac{SSR}{SST} = R^2
$$

• Standard Errors:

$$
\widehat{\beta}_0^* = w_1 \widehat{\beta}_0 \text{ and } \widehat{\beta}_1^* = \frac{w_1}{w_2} \widehat{\beta}_1
$$
\n
$$
\implies \text{ se } (\widehat{\beta}_0^*) = w_1 \cdot \text{se } (\widehat{\beta}_0) \text{ and } \text{se } (\widehat{\beta}_1^*) = \frac{w_1}{w_2} \cdot \text{se } (\widehat{\beta}_1)
$$

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#### Relationship Between t Statistics and CIs (Section 6.1: MLR)

 $\bullet$  It is natural to predict that t statistic is the same as before:

$$
t_{\widehat{\beta}^*_1}=\frac{\widehat{\beta}^*_1}{\mathsf{se}\left(\widehat{\beta}^*_1\right)}=\frac{\frac{w_1}{w_2}\widehat{\beta}_1}{\frac{w_1}{w_2}\cdot \mathsf{se}\left(\widehat{\beta}_1\right)}=\frac{\widehat{\beta}_1}{\mathsf{se}\left(\widehat{\beta}_1\right)}=t_{\widehat{\beta}_1}.
$$

The CI for  $\beta_1$  is the original CI multiplied by  $\frac{w_1}{w_2}$ :

$$
\begin{aligned} &\left[\widehat{\beta}^*_1-1.96\cdot\text{se}\left(\widehat{\beta}^*_1\right),\widehat{\beta}^*_1+1.96\cdot\text{se}\left(\widehat{\beta}^*_1\right)\right] \\ =&\quad \frac{w_1}{w_2}\left[\widehat{\beta}_1-1.96\cdot\text{se}\left(\widehat{\beta}_1\right),\widehat{\beta}_1+1.96\cdot\text{se}\left(\widehat{\beta}_1\right)\right]. \end{aligned}
$$

The results for  $\beta_0$  are similar; the only difference is to replace  $\frac{w_1}{w_2}$  by  $w_1$ .

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#### Unit Change in Logarithmic Form

- Changing the unit of measurement of  $y$  and  $x$ , when they appear in logarithmic form, does not affect any of the slope estimates, but may affect the intercept estimate.
- why?

$$
\begin{aligned}\n&\min_{\beta_0^*,\beta_1^*} \sum_{i=1}^n \left[\log\left(y_i^*\right) - \beta_0^* - \beta_1^* \log\left(x_i^*\right)\right]^2 \\
&= \min_{\beta_0^*,\beta_1^*} \sum_{i=1}^n \left[\log\left(y_i\right) + \log\left(w_1\right) - \beta_0^* - \beta_1^* \log\left(x_i\right) - \beta_1^* \log\left(w_2\right)\right]^2 \\
&= \min_{\beta_0^*,\beta_1^*} \sum_{i=1}^n \left[\log\left(y_i\right) - \left(\beta_0^* + \beta_1^* \log\left(w_2\right) - \log\left(w_1\right)\right) - \beta_1^* \log\left(x_i\right)\right]^2.\n\end{aligned}
$$

so

$$
\begin{array}{rcl}\widehat{\beta}_0&=&\widehat{\beta}_0^*+\widehat{\beta}_1^*log(w_2)-log(w_1) \ \text{and} \ \widehat{\beta}_1=\widehat{\beta}_1^*\\ \implies& \widehat{\beta}_0^*=\widehat{\beta}_0-\widehat{\beta}_1 log(w_2)+log(w_1) \ \text{and} \ \widehat{\beta}_1^*=\widehat{\beta}_1.\end{array}
$$

 $\bullet$  l.e., the elasticity is invariant to the units of measurement of either y or x, and the intercept is related to both the original intercept and [slo](#page-7-0)[pe](#page-9-0)[.](#page-7-0)  $ORO$ 

#### Example: Japanese Learning

• Suppose we want to study the SLR,

$$
y_i = \beta_0 + \beta_1 x_i + u_i,
$$

where

 $y_i$  = exam mark in Japanese language course

 $x_i$  = hours of study per day during the semester (average hours)

• The fitted regression line is

$$
\hat{y}_i = 20 + 14x_i
$$
\n(5.6) (3.5)

If you do not study at all, the predicted mark is 20. One additional hour of study per day increases exam mark by 14 marks. At the mean value  $\bar{x} = 3$  hours of study per day is expected to result in a mark of  $\bar{y} = 62$ .



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#### continue

Now if we report hours of study per week  $(x_i^*)$  rather than per day, the variable has been scaled:

$$
x_i^* = w_2 x_i = 7x_i
$$
 and  $y_i^* = w_1 y_i = y_i$ .

If we run the regression based on  $x_i^*$  and  $y_i$ , we get

$$
\hat{y}_i = 20 + 2x_i^* \tag{5.6} (0.5)
$$

- Each additional hour of study per week increases the exam mark by 2 marks [intuition here].
- *t* statistic remains the same:  $\frac{2}{0.5} = \frac{14}{3.5}$ .
- The CI for  $\beta_1^*$ ,  $[2-1.96\times0.5,2+1.96\times0.5]=[1.02,2.98]$ , is 1/7 of the CI for  $\beta_1$ , which is  $[14 - 1.96 \times 3.5, 14 + 1.96 \times 3.5] = [7.14, 20.98]$ .
- Note that the means  $\bar{x}^*$  and  $\bar{y}^*$  will still be on the newly estimated regression line:

$$
\overline{y}^* = 20 + 2\overline{x}^*
$$
  
62 = 20 + 2 × 21

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### More on Functional Form

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#### a: More on Using Logarithmic Functional Forms

- Logarithmic transformations have the convenient percentage/elasticity interpretation.
- Slope coefficients of logged variables are invariant to rescalings.
- Taking logs often eliminates/mitigates problems with outliers. (why? figure here)
- Taking logs often helps to secure normality (e.g., log(wage) vs. wage) and homoskedasticity (see Chapter 8 for an example).
- Variables measured in units such as years (e.g., education, experience, tenure, age, etc) should not be logged.
- Variables measured in percentage points (e.g., unemployment rate, participation rate of a pension plan, etc.) should also not be logged.
- Logs must not be used if variables take on zero or negative values (e.g., hours of work during a month).
- It is hard to reverse the log-operation when constructing predictions. (we will discuss more on this point later in this chapter)

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#### b: Models with Quadratics

**Example:** Suppose the fitted regression line for the wage equation is

$$
\widehat{\text{wage}} = 3.73 + .298 \text{exper} - .0061 \text{exper}^2
$$
  
(.35) (.041) (.0009)  

$$
n = 526, R^2 = .093 \text{ (quite small)}
$$

- The predicted wage is a concave function of exper. [figure here]
- The marginal effect of exper on wage is

$$
\frac{\partial \text{wage}}{\partial \text{exper}} = \hat{\beta}_1 + 2\hat{\beta}_2 \text{exper} = .298 - 2 \times .0061 \text{exper}.
$$

• The first year of experience increases the wage by some \$.30, the second year by  $.298 - 2(.0061)(1) = $.29 < $.30$  etc.

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Figure: Wage Maximum with Respect to Work Experience

Mincer (1974, Schooling, Experience and Earnings) assumed  $log(wage) = \beta_0 + \beta_1$ educ +  $\beta_2$ exper +  $\beta_3$ exper<sup>2</sup> + u. [photo here]

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#### History of the Wage Equation



Jacob Mincer (1922-2006), Columbia, father of modern labor economics

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#### Example: Effects of Pollution on Housing Prices

• The fitted regression line is

$$
log(price) = 13.39 - .902 log(nox) - .087 log(dist)
$$
  
(.57) (.115) (.043)  
-.545 rooms + .062 rooms<sup>2</sup> - .048 stratio  
(.165) (.013) (.006)  

$$
n = 506, R2 = .603
$$

where

 $n\alpha x = n$ itrogen oxide in air

 $dist =$  distance from employment centers, in miles

 $stratio = student/teacher ratio$ 

- $\bullet$  The predicted log (*price*) is a convex function of *rooms*. [figure here]
- The coefficient of rooms is negative. Does this mean that, at a low number of rooms, more rooms are associated with lower prices?
- The marginal effect of rooms on log (price) is

 $\frac{\partial \log(p \text{rice})}{\partial r} = \frac{\partial \text{price}}{\partial r}$  = -.545 + 2 × .062 rooms. ∂ rooms ∂ rooms イロメ イ母メ イヨメ イヨメーヨ



#### Figure: Calculation of the Turnaround Point

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#### Other Possibilities

Using Quadratics Along with Logarithms:

$$
\begin{array}{rcl}\n\log(\text{price}) & = & \beta_0 + \beta_1 \log(\text{nox}) + \beta_2 \log(\text{nox})^2 \\
& & + \beta_3 \text{crime} + \beta_4 \text{rooms} + \beta_5 \text{rooms}^2 + \beta_6 \text{stratio} + u,\n\end{array}
$$

which implies

$$
\frac{\partial \log(\textit{price})}{\partial \log(\textit{nox})} = \frac{\% \partial \textit{price}}{\% \partial \textit{now}} = \beta_1 + 2\beta_2 \log(\textit{nox}).
$$

**• Higher Order Polynomials: It is often assumed that the total cost takes the** following form,

$$
cost = \beta_0 + \beta_1 quantity + \beta_2 quantity^2 + \beta_3 quantity^3 + u,
$$

which implies a U-shaped marginal cost (MC), where  $\boldsymbol{\beta}_0$  is the total fixed cost. [figure here]

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Figure: Quadratic MC Implies Cubic TC:  $q^*$  is the inflection point

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#### c: Models with Interaction Terms

• In the model

price  $= \beta_0 + \beta_1$ sqrft  $+ \beta_2$ bdrms  $+ \beta_3$ sqrft  $\cdot$  bdrms  $+ \beta_4$ bthrms  $+$  u,

sqrft  $\cdot$  bdrms is the interaction term.

• The marginal effect of bdrms on price is

$$
\frac{\partial \text{price}}{\partial \text{bdrms}} = \beta_2 + \beta_3 \text{sqrtt}.
$$

- The effect of the number of bedrooms depends on the level of square footage.
- Interaction effects complicate interpretation of parameters:  $\beta_2$  is the effect of number of bedrooms, but for a square footage of zero.
- How to avoid this interpretation difficulty?

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#### Reparametrization of Interaction Effects

**o** The model

$$
y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + \beta_3 x_1 x_2 + u
$$

can be reparametrized as

$$
y = \alpha_0 + \delta_1 x_1 + \delta_2 x_2 + \beta_3 (x_1 - \mu_1) (x_2 - \mu_2) + u,
$$

where  $\mu_1 = E[x_1]$  and  $\mu_2 = E[x_2]$  are population means of  $x_1$  and  $x_2$ , and can be replaced by their sample means.

What is the relationship between  $\left( \widehat a_0, \widehat\delta_1, \widehat\delta_2 \right)$  and  $\left( \widehat\beta_0, \widehat\beta_1, \widehat\beta_2 \right)$ ? (Exercise)

Now,

$$
\frac{\partial y}{\partial x_2} = \delta_2 + \beta_3 (x_1 - \mu_1).
$$

i.e.,  $\delta_2$  is the effect of  $x_2$  if all other variables take on their mean values.

#### • Advantages of reparametrization:

- It is easy to interpret all parameters.
- Standard errors for partial effects at the mean values are available.
- If necessary, interaction may be centered at other interesting values.

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### More on Goodness-of-Fit and Selection of Regressors

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#### a: Adjusted R-Squared

- General remarks on R-squared:
	- A high R-squared does not imply that there is a causal interpretation.
	- A low R-squared does not preclude precise estimation of partial effects.
- **Recall that**

$$
R^2 = 1 - \frac{\text{SSR}/n}{\text{SST}/n} = 1 - \frac{\tilde{\sigma}_u^2}{\tilde{\sigma}_y^2},
$$

so R<sup>2</sup> is estimating the population R-squared

<span id="page-24-0"></span>
$$
\rho^2=1-\frac{\sigma_u^2}{\sigma_y^2},
$$

the proportion of the variation in  $y$  in the population explained by the independent variables.

Adjusted R-Squared:

$$
\overline{R}^2 = 1 - \frac{\text{SSR}/\left(n - k - 1\right)}{\text{SST}/\left(n - 1\right)} = 1 - \frac{\hat{\sigma}_u^2}{\hat{\sigma}_y^2},
$$

is sometimes also called R-bar squared [photo here], where  $\hat{\sigma}_{u}^{2}$  and  $\hat{\sigma}_{y}^{2}$  are unbiased estimators [of](#page-25-0) $\sigma_{\mathcal{U}}^2$  and  $\sigma_{\mathcal{Y}}^2$  due to the correc[tion](#page-23-0) of [dfs](#page-24-0)[.](#page-25-0)  $\mathcal{A} \cong \mathcal{B} \times \mathcal{A} \cong \mathcal{B} \times \mathcal{B}$ 





<span id="page-25-0"></span>Henri Theil (1924-2000)<sup>1</sup>, Chicago and Florida

<sup>1</sup>He is a Dutch econometrician. Two other Dutch econometricians, Jan Tinbergen (1903-1994) and Tjalling Koopmans (1910-1985) won the Nobel Prize in economics in 1969 and 1[975](#page-24-0), [re](#page-26-0)[sp](#page-24-0)[ect](#page-25-0)[iv](#page-26-0)[el](#page-22-0)[y.](#page-23-0) ÷.  $2Q$ 

#### continue

- $\overline{\mathsf{R}}^2$  takes into account degrees of freedom of the numerator and denominator, so is generally a better measure of goodness-of-fit.
- $\overline{\mathsf{R}}^2$  imposes a penalty for adding new regressors:  $k \uparrow \Longrightarrow \overline{\mathsf{R}}^2 \downarrow$
- $\overline{\mathsf{R}}^2$  increases if and only if the  $t$  statistic of a newly added regressor is greater than one in absolute value. [proof not required]
	- Compared with  $y = \beta_0 + \beta_1 x_1 + u$ , the regression  $y = \beta_0 + \beta_1 x_1 + \beta_2 x_2 + u$  has a larger  $\overline{\mathcal{R}}^2$  if and only if

$$
\left| t_{\widehat{\beta}_2} \right| > 1.
$$

Relationship between  $R^2$  and  $\overline{R}^2$ : by

$$
1 - R^{2} = \frac{SSR}{SST} = \frac{n - k - 1}{n - 1} \frac{SSR/(n - k - 1)}{SST/(n - 1)} = \frac{n - k - 1}{n - 1} \left(1 - \overline{R}^{2}\right),
$$

we have

$$
\overline{R}^2 = 1 - \left(1 - R^2\right) \frac{n-1}{n-k-1} < R^2
$$

unless  $k = 0$  or  $R^2 = 1$ . [figure here]

Note that  $\overline{R}^2$  even gets negative if  $R^2 < \frac{k}{n-1}$ .

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Figure: Relationship Between  $\overline{\mathcal{R}}^2$  and  $\mathcal{R}^2$ 

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#### b: Using Adjusted R-squared to Choose between Nonnested Models

- Models are nonnested if neither model is a special case of the other.
- For example, to incorporate diminishing return of sales to R&D, we consider two models:

rdimtens = 
$$
\beta_0 + \beta_1 \log(\text{sales}) + u
$$
,  
rdimtens =  $\beta_0 + \beta_1 \text{sales} + \beta_2 \text{sales}^2 + u$ ,

where

 $r$ dintens = R&D intensity.

- $R^2 = 0.061$  and  $\overline{R}^2 = 0.030$  in model 1 and  $R^2 = 0.148$  and  $\overline{R}^2 = 0.090$  in model 2.
- A comparison between the R-squared of both models would be unfair to the first model because the first model contains fewer parameters.
- In the given example, even after adjusting for the difference in degrees of freedom, the quadratic model is preferred.

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#### Comparing Models with Different Dependent Variables

- $\bullet$  R-squared or adjusted R-squared must not be used to compare models which differ in their definition of the dependent variable.
- Example (CEO Compensation and Firm Performance):

$$
\widehat{\text{salary}} = 830.63 + .0163 \text{ sales} + 19.63 \text{roe}
$$
\n
$$
(223.90)(.0089) \qquad (11.08)
$$
\n
$$
n = 209, R^2 = .029, \overline{R}^2 = .020, \text{SST} = 391, 732, 982
$$

and

Isalary = 
$$
4.36 + .275
$$
lsales + .0179roe  
(0.29)(.033) (.0040)  
 $n = 209, R^2 = .282, \overline{R}^2 = .275, SST = 66.72$ 

 $\bullet$  There is much less variation in log(salary) that needs to be explained than in salary, so it is not fair to compare  $R^2$  and  $\overline{R}^2$  of the two models. (we will discuss how to compare the fitting of these two models later in this chapter)

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#### c: Controlling for Too Many Factors in Regression Analysis

- In some cases, certain variables should not be held fixed:
	- In a regression of traffic fatalities on state beer taxes (and other factors) one should not directly control for beer consumption.
	- why? Beer taxes influence traffic fatalities only through beer consumption; if beer consumption is controlled, then the coefficient of beer taxes measures the indirect effect of beer taxes, which is hardly interesting.
	- In a regression of family health expenditures on pesticide usage among farmers one should not control for doctor visits.
	- why? Health expenditures include doctor visits, and we would like to pick up all effects of pesticide use on health expenditure.
- Different regressions may serve different purposes:
	- In a regression of house prices on house characteristics, one would include price assessments and also housing attributes if the purpose of the regression is to study the validity of assessments; one should not include price assessments if the purpose of the regression is to estimate a hedonic price model,<sup>2</sup> which measures the marginal values of various housing attributes.

<span id="page-30-0"></span> $2$ What consumers are seeking to acquire is not goods themselves (e.g. cars or train journeys) but the characteristics they contain (e.g., display of fashion sense, transport fro[m A](#page-29-0) t[o B](#page-31-0)[\).](#page-29-0)  $\Box$ 

#### History of Hedonic Price Model

- Hedonic Utility: Lancaster, Kelvin J., 1966, A New Approach to Consumer Theory, Journal of Political Economy, 74, 132-157.
- Hedonic Pricing: Rosen, S., 1974, Hedonic Prices and Implicit Markets: Product Differentiation in Pure Competition, Journal of Political Economy, 82, 34-55.



Kelvin J. Lancaster (1924-1999), Columbia



<span id="page-31-0"></span>Sherwin Rosen  $(1938-2001)^3$ , Chicago

<sup>&</sup>lt;sup>3</sup>His student Robert H. Thaler (1945-) at the University of Chicago wo[n th](#page-30-0)e [N](#page-32-0)[ob](#page-30-0)[el](#page-31-0) [Pr](#page-32-0)[iz](#page-22-0)[e](#page-23-0) [in](#page-32-0) [e](#page-33-0)[c](#page-22-0)[on](#page-23-0)[o](#page-32-0)[m](#page-33-0)[ics](#page-0-0) [in 2](#page-38-0)017. $\sim$ 

#### d: Adding Regressors to Reduce the Error Variance

**• Recall that** 

$$
Var\left(\widehat{\beta}_j\right)=\frac{\sigma^2}{SST_j\left(1-R_j^2\right)}.
$$

- Adding regressors may exacerbate multicollinearity problems  $(R_j^2\restriction)$ .

- On the other hand, adding regressors reduces the error variance  $(\sigma^2 \downarrow)$ .
- Variables that are uncorrelated with other regressors should be added because they reduce error variance ( $\sigma^2 \downarrow$ ) without increasing multicollinearity ( $\mathsf{R}_{\vec{j}}^2$  remains the same).
- However, such uncorrelated variables may be hard to find.
- Example (Individual Beer Consumption and Beer Prices): Including individual characteristics in a regression of beer consumption on beer prices leads to more precise estimates of the price elasticity if individual characteristics are uncorrelated with beer prices.

<span id="page-32-0"></span>
$$
\log (cons) = \beta_0 + \beta_1 \log (price) + \underbrace{\text{indchar}}_{\text{uncorrelated with log}(price)}
$$

## (\*\*) Prediction and Residual Analysis

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### c: Predicting  $v$  When  $log(v)$  is the Dependent Variable

• We study only this prediction problem as promised.

**a** Note that

$$
log(y) = \beta_0 + \beta_1 x_1 + \dots + \beta_k x_k + u
$$

implies

$$
y = \exp(\beta_0 + \beta_1 x_1 + \dots + \beta_k x_k) \exp(u) = m(\mathbf{x}) \exp(u).
$$

• Under the additional assumption that u is independent of  $(x_1, \dots, x_k)$ , we have

$$
E[y|\mathbf{x}] = \exp(\beta_0 + \beta_1 x_1 + \dots + \beta_k x_k) E[\exp(u) | \mathbf{x}]
$$
  
=  $\exp(\beta_0 + \beta_1 x_1 + \dots + \beta_k x_k) E[\exp(u)]$   
\equiv  $m(\mathbf{x}) \alpha_0$ ,

where the second equality is due to the independence between u and **x**, so the predicted y is

$$
\widehat{\mathbf{y}} = \widehat{m}(\mathbf{x})\widehat{\alpha}_0
$$

where

$$
\widehat{m}(\mathbf{x}) = \exp\left(\widehat{\beta}_0 + \widehat{\beta}_1 x_1 + \cdots + \widehat{\beta}_k x_k\right) \text{ and } \widehat{\alpha}_0 = \frac{1}{n} \sum_{i=1}^n \exp(\widehat{u}_i).
$$

### $E$ [exp $(u)$ ] > 1

• Recall that  $E[u] = 0$ , so

$$
E\left[\exp\left(u\right)\right]\geq \exp\left(E\left[u\right]\right)=\exp\left(0\right)=1.
$$

In the following figure, suppose u takes only two values  $u_1$  and  $u_2$  with probability  $\frac{1}{2}$  and  $\frac{1}{2}$ , respectively. Since  $E[u] = \frac{1}{2}(u_1 + u_2) = 0$ ,  $u_1 = -u_2$ .

Now,

$$
E[\exp(u)] = \frac{1}{2}(\exp(u_1) + \exp(u_2))
$$
  
\n
$$
\geq \exp\left(\frac{1}{2}(u_1 + u_2)\right)
$$
  
\n
$$
= \exp(E[u]) = 1,
$$

where the equality is achieved only if  $u_1 = u_2 = 0$ , i.e.,  $u = 0$ .

As a result,  $\widetilde{y} = \widehat{m}(\mathbf{x}) = \exp\left(\widehat{\log(y)}\right)$  under-estimates  $E\left[y|\mathbf{x}\right]!$ 

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Figure: Illustration of Jensen's Inequality

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#### Comparing R-Squared of a Logged and an Unlogged Specification

• Reconsider the CEO salary problem:

$$
salign = 613.43 + .0190 sales + .0234 mktval + 12.70 ceoten
$$
  
(65.23) (.0100) (.0095) (5.61)  

$$
n = 177, R^2 = .201
$$

and

Isalary = 
$$
4.504 + .163
$$
lsales + .0109*mktval* + .0117ceoten  
\n $(0.257)(.039)$  (.050) (.0053)  
\n $n = 177, \tilde{R}^2 = .318$ 

 $R^2$  and  $\widetilde{R}^2$  are the R-squareds for the predictions of the unlogged salary variable (although the second regression is originally for logged salaries). Both R-squareds can now be directly compared

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### About  $\widetilde{R}^2$

**•** Recall that

$$
R^2 = \widehat{Corr}(y, \widehat{y})^2,
$$

where  $\hat{y}$  is the predicted value of y.

**When** *Isalary* is the dependent variable, the predicted value of y is  $\hat{m}(\mathbf{x})\hat{\alpha}_0 = \hat{\alpha}_0\tilde{\gamma}$ . • Since  $\hat{\alpha}_0 > 0$ ,

$$
\widehat{\text{Corr}}\left(\boldsymbol{y}, \widehat{\boldsymbol{y}}\right) = \widehat{\text{Corr}}\left(\boldsymbol{y}, \widehat{\alpha}_0 \widetilde{\boldsymbol{y}}\right) = \widehat{\text{Corr}}\left(\boldsymbol{y}, \widetilde{\boldsymbol{y}}\right)
$$

invariant to  $\hat{\alpha}_0$ , where recall that for any  $a > 0$ ,

$$
Corr(X, aY) = Corr(X, Y) = \frac{Cov(X, Y)}{\sqrt{Var(X) Var(Y)}}.
$$

As a result,

$$
\widetilde{R}^2 = \widehat{Corr}(y, \widetilde{y})^2.
$$

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